

Local Market Update – January 2024

A Research Tool Provided by the New Hampshire REALTORS®



New Boston



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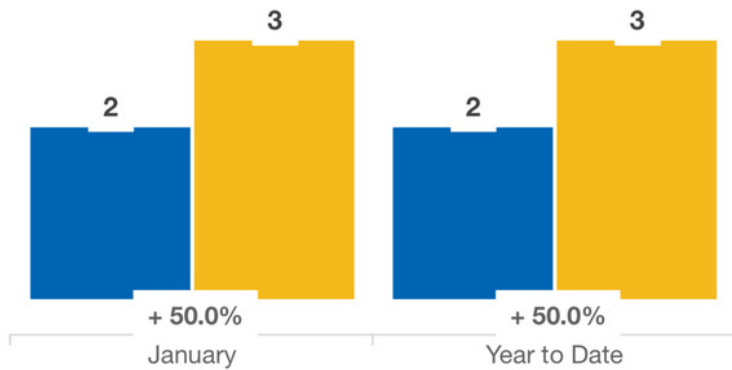
149 N. State Street, Concord, NH 03301

Single Family Residence Key Metrics	January			Year to Date		
	2023	2024	% Change	Thru 1-2023	Thru 1-2024	% Change
Closed Sales	2	3	+ 50.0%	2	3	+ 50.0%
Median Sales Price*	\$405,000	\$700,000	+ 72.8%	\$405,000	\$700,000	+ 72.8%
Median List Price	—	\$894,900	—	—	\$894,900	—
Volume of Closed Sales	\$810,000	\$1,930,000	+ 138.3%	\$810,000	\$1,930,000	+ 138.3%
Days on Market Until Sale	31	15	- 51.6%	31	15	- 51.6%
Pending Sales	3	1	- 66.7%	3	1	- 66.7%
Months Supply of Inventory	1.2	1.7	+ 41.7%	—	—	—
New Listings	0	1	—	0	1	—
Inventory of Homes for Sale	6	8	+ 33.3%	—	—	—
Percent of Original List Price Received*	94.7%	98.9%	+ 4.4%	94.7%	98.9%	+ 4.4%

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

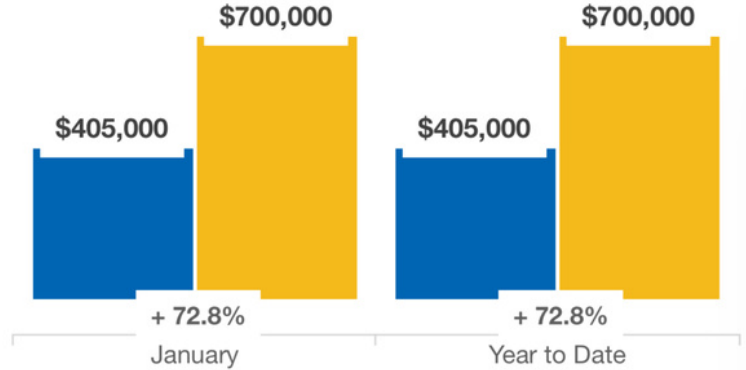
Closed Sales

■ 2023 ■ 2024



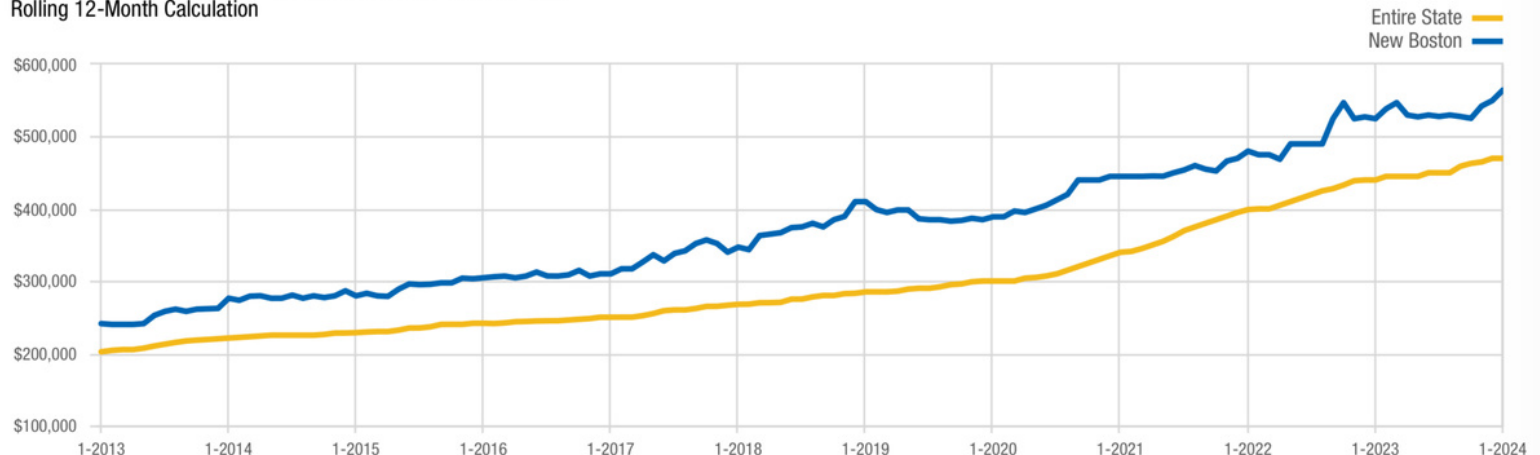
Median Sales Price

■ 2023 ■ 2024



Median Sales Price - Single Family Residence

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.