

# Local Market Update – January 2024

A Research Tool Provided by the New Hampshire REALTORS®

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THE SHERWIN GROUP

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## Hillsborough County



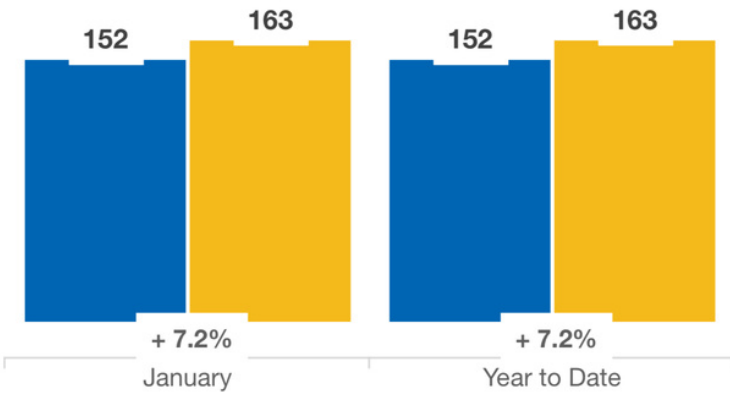
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Single Family Residence Key Metrics	January			Year to Date		
	2023	2024	% Change	Thru 1-2023	Thru 1-2024	% Change
Closed Sales	152	163	+ 7.2%	152	163	+ 7.2%
Median Sales Price*	\$405,000	\$470,000	+ 16.0%	\$405,000	\$470,000	+ 16.0%
Median List Price	\$475,000	\$525,000	+ 10.5%	\$475,000	\$525,000	+ 10.5%
Volume of Closed Sales	\$74,020,271	\$86,542,357	+ 16.9%	\$74,020,271	\$86,542,357	+ 16.9%
Days on Market Until Sale	30	26	- 13.3%	30	26	- 13.3%
Pending Sales	156	166	+ 6.4%	156	166	+ 6.4%
Months Supply of Inventory	0.9	0.9	0.0%	—	—	—
New Listings	159	183	+ 15.1%	159	183	+ 15.1%
Inventory of Homes for Sale	260	224	- 13.8%	—	—	—
Percent of Original List Price Received*	98.6%	99.4%	+ 0.8%	98.6%	99.4%	+ 0.8%

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Closed Sales

■ 2023 ■ 2024



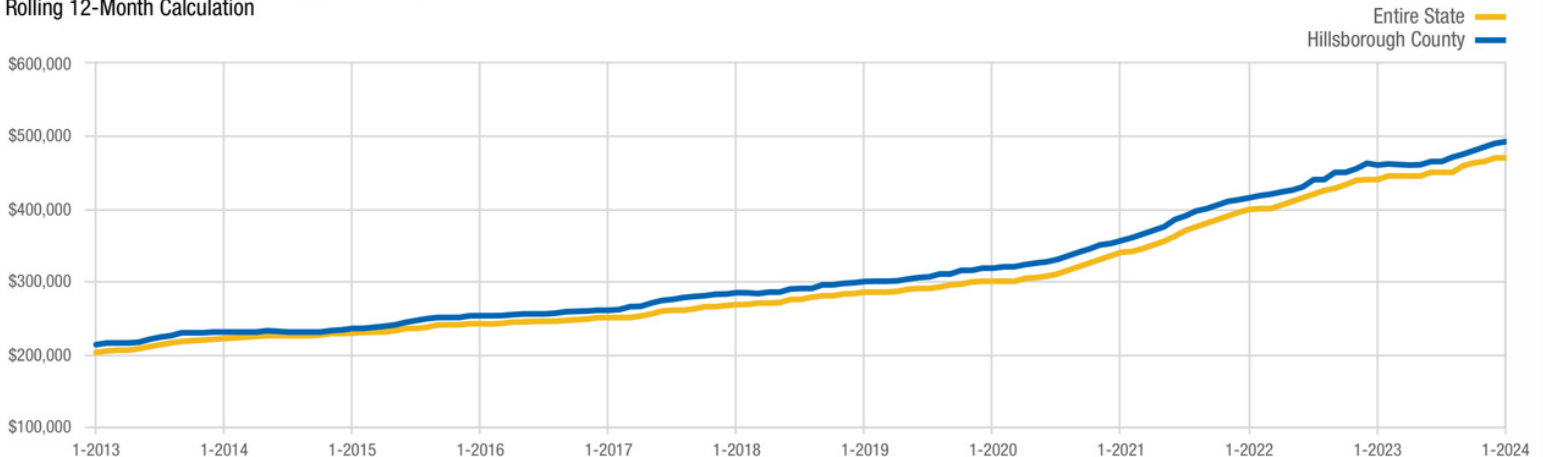
### Median Sales Price

■ 2023 ■ 2024



### Median Sales Price - Single Family Residence

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.