

Local Market Update – January 2024

A Research Tool Provided by the New Hampshire REALTORS®

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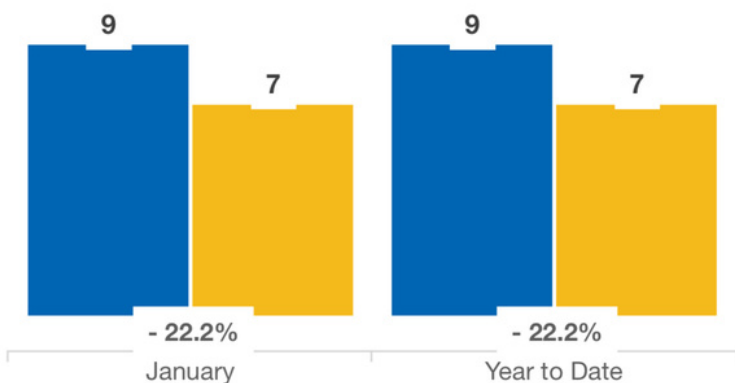
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Single Family Residence Key Metrics	January			Year to Date		
	2023	2024	% Change	Thru 1-2023	Thru 1-2024	% Change
Closed Sales	9	7	- 22.2%	9	7	- 22.2%
Median Sales Price*	\$759,900	\$610,500	- 19.7%	\$759,900	\$610,500	- 19.7%
Median List Price	\$707,450	\$752,500	+ 6.4%	\$707,450	\$752,500	+ 6.4%
Volume of Closed Sales	\$9,880,125	\$5,470,125	- 44.6%	\$9,880,125	\$5,470,125	- 44.6%
Days on Market Until Sale	66	61	- 7.6%	66	61	- 7.6%
Pending Sales	13	12	- 7.7%	13	12	- 7.7%
Months Supply of Inventory	1.0	0.7	- 30.0%	—	—	—
New Listings	14	14	0.0%	14	14	0.0%
Inventory of Homes for Sale	19	12	- 36.8%	—	—	—
Percent of Original List Price Received*	92.3%	97.1%	+ 5.2%	92.3%	97.1%	+ 5.2%

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

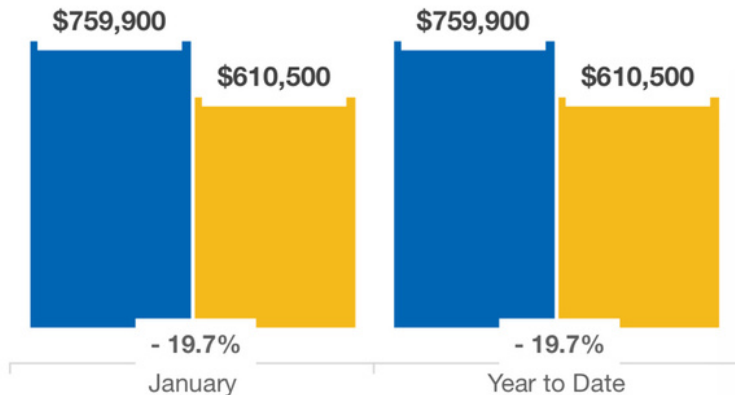
Closed Sales

■ 2023 ■ 2024



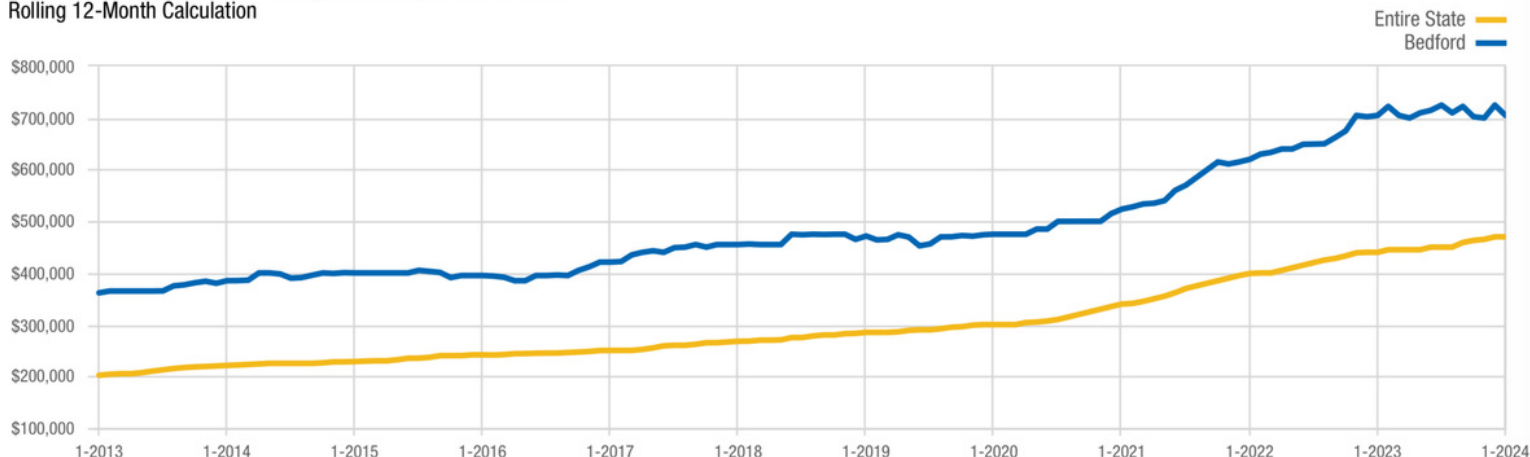
Median Sales Price

■ 2023 ■ 2024



Median Sales Price - Single Family Residence

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.